

Prospect Box Score

Prospect statistics for 1/1/2006 through 12/31/2006

Customer Name	New Calls	FollowUp Calls	Walk Ins	Call To Visit	Return Visits	Total Prospects	Rejected Applications	Leases Signed	Percent Closed
Caroline Simmons	1	0	0	0	0	1	0	0	0%
Tom Morris	1	0	0	0	0	1	0	0	0%
Victoria Parsons	0	0	1	0	0	1	0	0	0%
David Oakley	1	0	0	0	0	1	0	1	100%
Gail Jacobs	1	0	0	0	0	1	0	0	0%
Simon Norris	0	0	1	0	0	1	0	0	0%
Heather Campbell	1	0	0	0	0	1	0	1	100%
Mark Johnson	1	0	0	0	0	1	0	0	0%
Sidney Ribeau	1	0	0	0	0	1	0	0	0%
Total Prospects	7	0	2	0	0	9	0	2	22%

New Prospects by Source

Source	Calls	Visits	Total	Leases
Apartment Finder	3	0	3	0
Classifieds	2	0	2	1
Walk In	1	1	2	0
Referral	1	0	1	1
Resident Special	0	1	1	0
Total From Sources	7	2	9	2

New Prospects by Agent

Agent Name	Calls	Visits	Total	Leases
admin	4	1	5	1
User	3	1	4	1
Total From Agents	7	2	9	2

Total Unit Type Interest from New Prospects

Unit Type	Total
2B 2 Bedroom	2
Total Unit Interest	2

New Prospects by Day of Week

Source	Calls	Visits	Total
Sunday	1	0	1
Monday	0	1	1
Tuesday	1	0	1
Wednesday	1	0	1
Thursday	4	1	5
Total By Day of Week	7	2	9